



Custom Reports

Period: December 2021

Creation Date: 22/03/2022

Industry Sales Statistics (2019 vs 2021 and 2020 vs 2021)

International Rand Value

Month	2019	2020	2021	2019 vs 2021		2020 vs 2021	
January	R 27,449,052.17	R 30,059,403.92	R 29,331,984.98	R 1,882,932.81	6.9%	R -727,418.94	- 2.4%
February	R 26,847,077.42	R 30,941,021.41	R 33,567,181.87	R 6,720,104.45	25.0%	R 2,626,160.46	8.5%
March	R 27,472,698.57	R 29,533,954.45	R 27,891,385.57	R 418,687.00	1.5%	R -1,642,568.88	- 5.6%
April	R 26,263,791.61	R 27,091,949.89	R 27,384,232.64	R 1,120,441.03	4.3%	R 292,282.75	1.1%
May	R 28,940,828.37	R 28,686,020.08	R 32,583,791.97	R 3,642,963.60	12.6%	R 3,897,771.89	13.6%
June	R 29,093,154.13	R 29,224,538.00	R 39,548,585.86	R 10,455,431.73	35.9%	R 10,324,047.86	35.3%
July	R 28,183,630.19	R 27,419,901.89	R 27,789,762.39	R -393,867.80	- 1.4%	R 369,860.50	1.3%
August	R 28,690,838.46	R 29,244,547.36	R 33,089,748.84	R 4,398,910.38	15.3%	R 3,845,201.48	13.1%
September	R 26,465,355.46	R 28,196,994.12	R 34,402,051.38	R 7,936,695.92	30.0%	R 6,205,057.26	22.0%
October	R 27,849,211.29	R 30,747,844.19	R 28,987,872.18	R 1,138,660.89	4.1%	R -1,759,972.01	- 5.7%
November	R 28,732,559.37	R 34,032,719.16	R 31,090,491.89	R 2,357,932.52	8.2%	R -2,942,227.27	- 8.6%
December	R 44,656,517.28	R 50,328,957.33	R 47,589,137.45	R 2,932,620.17	6.6%	R -2,739,819.88	- 5.4%
TOTALS	R 350,644,714.32	R 375,507,851.81	R 393,256,227.02	R 42,611,512.70	12.2%	R 17,748,375.21	4.7%

International Units

Month	2019	2020	2021	2019 vs 2021		2020 vs 2021	
January	113,767	74,962	34,413	- 79,354	-69.8%	- 40,549	-54.1%
February	65,573	30,496	13,320	- 52,253	-79.7%	- 17,176	-56.3%
March	58,562	32,378	11,760	- 46,802	-79.9%	- 20,618	-63.7%
April	49,898	5,789	973	- 48,925	-98.1%	- 4,816	-83.2%
May	58,461	237	3,205	- 55,256	-94.5%	2,968	1252.3%
June	61,980	10,456	4,368	- 57,612	-93.0%	- 6,088	-58.2%
July	61,485	23,351	305	- 61,180	-99.5%	- 23,046	-98.7%
August	51,486	7,315	37	- 51,449	-99.9%	- 7,278	-99.5%
September	51,456	13,444	45	- 51,411	-99.9%	- 13,399	-99.7%
October	53,886	4,884	361	- 53,525	-99.3%	- 4,523	-92.6%
November	58,270	6,104	113	- 58,157	-99.8%	- 5,991	-98.1%
December	74,800	23,114	474	- 74,326	-99.4%	- 22,640	-97.9%
TOTALS	759,624	232,530	69,374	-690,250	-90.9%	-163,156	-70.2%

Local Rand Value

Month	2019	2020	2021	2019 vs 2021		2020 vs 2021	
January	R 8,160,776.66	R 10,041,858.00	R 11,238,112.69	R 3,077,336.03	37.7%	R 1,196,254.69	11.9%
February	R 6,938,827.78	R 7,373,302.44	R 7,129,383.37	R 190,555.59	2.7%	R -243,919.07	- 3.3%
March	R 6,951,531.31	R 7,333,773.06	R 5,469,784.48	R -1,481,746.83	-21.3%	R -1,863,988.58	-25.4%
April	R 7,749,952.54	R 5,752,248.93	R 6,005,641.03	R -1,744,311.51	-22.5%	R 253,392.10	4.4%
May	R 6,973,934.51	R 6,417,789.61	R 6,147,830.40	R -826,104.11	-11.8%	R -269,959.21	- 4.2%
June	R 6,687,454.23	R 7,572,156.48	R 7,060,588.50	R 373,134.27	5.6%	R -511,567.98	- 6.8%
July	R 6,891,488.13	R 6,678,787.55	R 10,000,785.16	R 3,109,297.03	45.1%	R 3,321,997.61	49.7%

August	R 7,939,088.72	R 6,254,057.57	R 6,034,310.73	R -1,904,777.99	-24.0%	R -219,746.84	- 3.5%
September	R 7,685,637.07	R 6,202,882.58	R 6,138,825.29	R -1,546,811.78	-20.1%	R -64,057.29	- 1.0%
October	R 9,293,066.71	R 6,953,739.62	R 9,285,236.00	R -7,830.71	- 0.1%	R 2,331,496.38	33.5%
November	R 7,292,523.08	R 6,953,574.16	R 10,591,737.27	R 3,299,214.19	45.2%	R 3,638,163.11	52.3%
December	R 9,230,725.08	R 10,403,767.52	R 10,760,086.15	R 1,529,361.07	16.6%	R 356,318.63	3.4%
TOTALS	R 91,795,005.82	R 87,937,937.52	R 95,862,321.07	R 4,067,315.25	4.4%	R 7,924,383.55	9.0%

Local Units

Month	2019	2020	2021	2019 vs 2021		2020 vs 2021	
January	95,707	69,902	29,822	- 65,885	-68.8%	- 40,080	-57.3%
February	63,023	26,482	13,951	- 49,072	-77.9%	- 12,531	-47.3%
March	52,862	33,362	13,743	- 39,119	-74.0%	- 19,619	-58.8%
April	70,120	4,668	9,431	- 60,689	-86.6%	4,763	102.0%
May	60,005	333	3,036	- 56,969	-94.9%	2,703	811.7%
June	57,291	16,098	10,564	- 46,727	-81.6%	- 5,534	-34.4%
July	64,724	22,223	67	- 64,657	-99.9%	- 22,156	-99.7%
August	61,317	12,438	17	- 61,300	-100.0%	- 12,421	-99.9%
September	58,511	17,586	113	- 58,398	-99.8%	- 17,473	-99.4%
October	62,222	10,046	182	- 62,040	-99.7%	- 9,864	-98.2%
November	46,394	16,239	61	- 46,333	-99.9%	- 16,178	-99.6%
December	53,051	40,330	0	- 53,051	-100.0%	- 40,330	-100.0%
TOTALS	745,227	269,707	80,987	-664,240	-89.1%	-188,720	-70.0%

Total Rand Value

Month	2019	2020	2021	2019 vs 2021		2020 vs 2021	
January	R 35,609,828.83	R 40,101,261.92	R 40,570,097.67	R 4,960,268.84	13.9%	R 468,835.75	1.2%
February	R 33,785,905.20	R 38,314,323.85	R 40,696,565.24	R 6,910,660.04	20.5%	R 2,382,241.39	6.2%
March	R 34,424,229.88	R 36,867,727.51	R 33,361,170.05	R -1,063,059.83	- 3.1%	R -3,506,557.46	- 9.5%
April	R 34,013,744.15	R 32,844,198.83	R 33,389,873.67	R -623,870.48	- 1.8%	R 545,674.84	1.7%
May	R 35,914,762.88	R 35,103,809.69	R 38,731,622.37	R 2,816,859.49	7.8%	R 3,627,812.68	10.3%
June	R 35,780,608.36	R 36,796,694.48	R 46,609,174.36	R 10,828,566.00	30.3%	R 9,812,479.88	26.7%
July	R 35,075,118.32	R 34,098,689.44	R 37,790,547.55	R 2,715,429.23	7.7%	R 3,691,858.11	10.8%
August	R 36,629,927.18	R 35,498,604.93	R 39,124,059.57	R 2,494,132.39	6.8%	R 3,625,454.64	10.2%
September	R 34,150,992.53	R 34,399,876.70	R 40,540,876.67	R 6,389,884.14	18.7%	R 6,140,999.97	17.9%
October	R 37,142,278.00	R 37,701,583.81	R 38,273,108.18	R 1,130,830.18	3.0%	R 571,524.37	1.5%
November	R 36,025,082.45	R 40,986,293.32	R 41,682,229.16	R 5,657,146.71	15.7%	R 695,935.84	1.7%
December	R 53,887,242.36	R 60,732,724.85	R 58,349,223.60	R 4,461,981.24	8.3%	R -2,383,501.25	- 3.9%
TOTALS	R 442,439,720.14	R 463,445,789.33	R 489,118,548.09	R 46,678,827.95	10.6%	R 25,672,758.76	5.5%

Total Units

Month	2019	2020	2021	2019 vs 2021		2020 vs 2021	
January	209,474	144,864	64,235	-145,239	-69.3%	- 80,629	-55.7%
February	128,596	56,978	27,271	-101,325	-78.8%	- 29,707	-52.1%
March	111,424	65,740	25,503	- 85,921	-77.1%	- 40,237	-61.2%

April	120,018	10,457	10,404	-109,614	-91.3%	- 53	- 0.5%
May	118,466	570	6,241	-112,225	-94.7%	5,671	994.9%
June	119,271	26,554	14,932	-104,339	-87.5%	- 11,622	-43.8%
July	126,209	45,574	372	-125,837	-99.7%	- 45,202	-99.2%
August	112,803	19,753	54	-112,749	-100.0%	- 19,699	-99.7%
September	109,967	31,030	158	-109,809	-99.9%	- 30,872	-99.5%
October	116,108	14,930	543	-115,565	-99.5%	- 14,387	-96.4%
November	104,664	22,343	174	-104,490	-99.8%	- 22,169	-99.2%
December	127,851	63,444	474	-127,377	-99.6%	- 62,970	-99.3%
TOTALS	1,504,851	502,237	150,361	-1,354,490	-90.0%	-351,876	-70.1%